



Design Selections Meeting

Previous Meeting

Step #3 – Preliminary Plan Review



Current Meeting

Step #4 – Design Selections Meeting



Next Meeting

Step #5 – Final Design Review

Who Attends Design Selections?

- Customer(s): Any individuals on the Sales Agreement.
- Esperanza Homes Design Consultant

Goal of Design Selections?

- Select Design options for your future home, such as:
 - Interior & Exterior Finishes
 - Electrical Options
 - Landscape Package
 - Appliance Package

How Long is the Design Selections Meeting?

- The Design Selections Meeting will take approximately 3 hours to complete.

Meeting Preparation:

- Discuss with your Esperanza Homes Sales Consultant your Pre-Approval and current budget.
- Explore your future community to view exterior options prior to appointment.
- Utilize Esperanza Homes' Visualizer to view Exterior options, at www.EsperanzaHomes.com, under the *Interactive Plan* section.
- Review the *Esperanza Homes Design Selections Book*
- List below, in the Design Selections Wish List, some of your favorite options from the *Esperanza Homes Design Selections Book*
 - o Pricing is not listed in the *Design Selections Book* as pricing does fluctuate. All Standard Features are complimentary and available for no charge. Each level of upgrades will have additional pricing, all of which will be reviewed with your Design Consultant.

Next-Steps:

- 7 days to review before your Final Design Review
- Final Design **Review must be in-person** to ensure best experience & thorough review.
- A 50% deposit for your Design options at Final Design Review.

Design Selections Wish List:

Exterior

Interior
